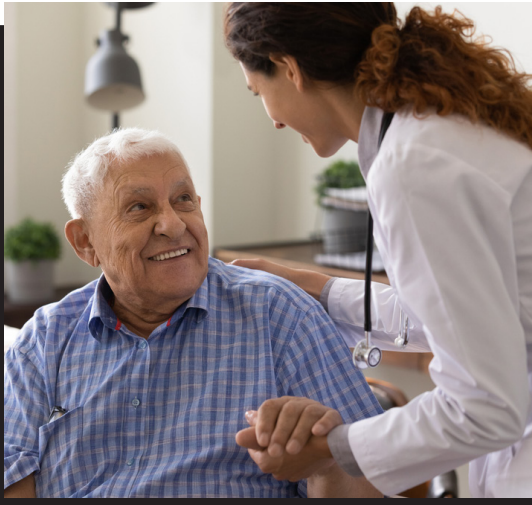




Jewish Family Service  
of Greater Dallas



# Our Vision for a Healthier Community



## What is JFS Doing?

At Jewish Family Service, our holistic approach to addressing personal barriers sets us apart in the social services space. However, we have historically lacked a critical piece in the whole-person services puzzle – **medical services**. Our case managers and clinicians struggle to help our clients access medical care. As a result, families on a path to self-sufficiency are hindered from ever obtaining this due to a preventable barrier of access to healthcare.

## What is the Need for Medical Services?

Our families are disproportionately impacted by a lack of access to healthcare. Statistically, the clients in our service area face many challenges:

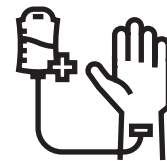


There are a growing number of low-income residents that lack a medical home.

5%



Only 5% of the population in Dallas that should be served by a community health center are actually seen in one of the existing centers.



Most go without taking care of their medical needs which only worsens many treatable conditions over time.



## What is the Solution?

To fill this gap in services, JFS needs to become a medical healthcare provider. This service would not only provide a “medical home” for thousands of low-income and high-need community members, but it would allow JFS to comprehensively address ALL the social determinants of health.

Jewish Family Service of Greater Dallas is uniquely positioned to take the next step in addressing this community need by becoming designated as a Federally Qualified Health Center or Community Health Center.

## What is an FQHC?

A Federally Qualified Health Center (FQHC) is a community-based, federally designated organization that provides outpatient, comprehensive primary care and preventive care, including health, oral, and mental health/substance abuse services to persons of all ages, regardless of their ability to pay or health insurance status. This new endeavor will see JFS offer comprehensive medical services to the impoverished, with a focus on meeting each client’s immediate concerns, while also improving their prospects for future wellness.



## Aren't There FQHC's Already in Our Area?



There are seven FQHC’s in the Dallas area that operate 15 service delivery sites. They simply do not and cannot meet the health care needs of the community. Only 5% of the population that should be served by a community health center are actually seen in one of the existing centers. A JFS FQHC will help fill the gap in providing medical services for existing and future clients.

# What is the Plan?

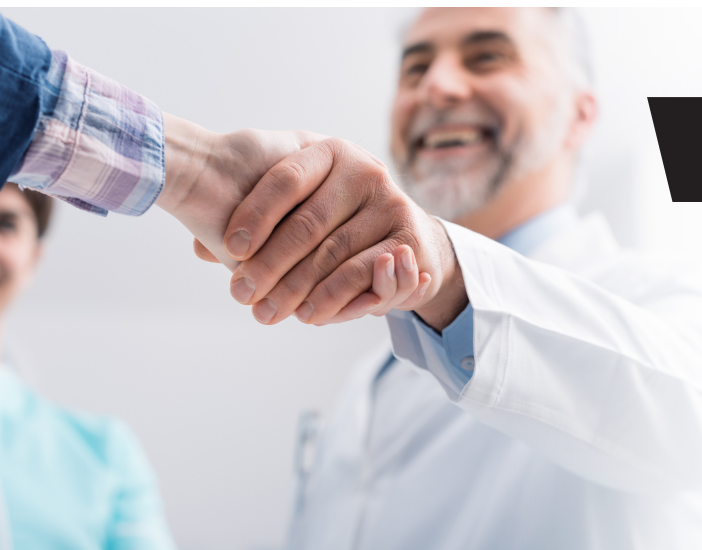
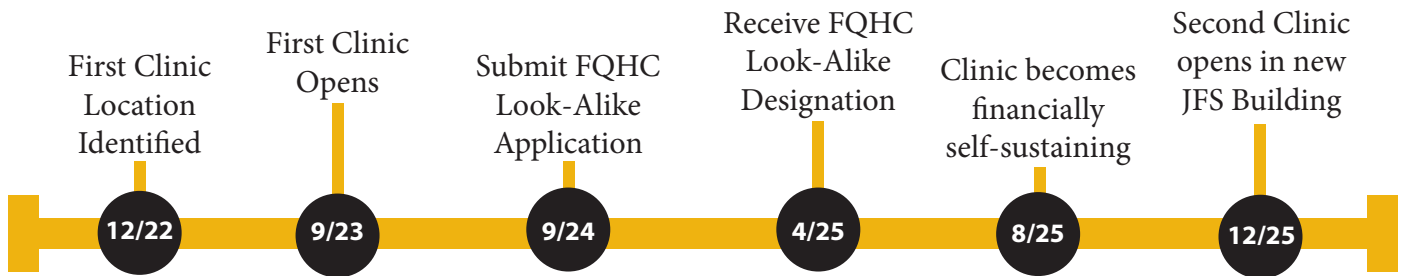
In 2023, JFS will add a new medical clinic in our service area to initiate primary medical care and expand behavioral health services in an integrated model. The primary care model will be focused on building a strong pediatric component to create the desired payor mix under current Texas Medicaid limitations (children and adolescents are covered under the program, with a current panel of limited services available for adults).

A second clinic will open as early as 2025 at JFS's current headquarters location upon completion of a capital campaign and construction of a new, larger building.



# What is the Process?

Becoming an FQHC requires a multi-step designation process and ongoing compliance reviews. In order to apply, we have to operate a primary care clinic for at least 1 year and demonstrate that we have met all the requirements prior to application. The application, review and deeming process will take up to 9 months.



# How Will This Be Paid For?

Fundraising will deliver the \$2.5M needed for startup costs in years 1 and 2. JFS is currently working with Mission Advancement Professionals (MAP), an outside consultant, to initiate a capital campaign for the clinic and the new Arapaho facility and have successfully raised capital funds to open the first clinic and are actively raising the funds for operating.



# Is a FQHC Financially Sustainable?



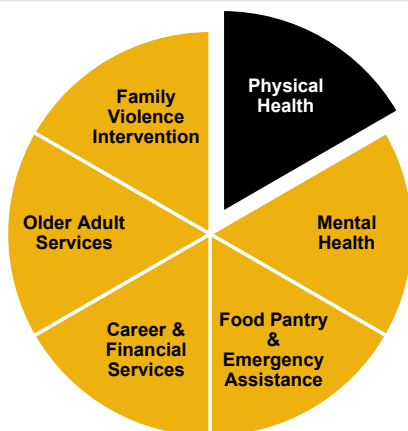
Gaining FQHC status and becoming a Community Health Clinic allows JFS to create a sustainable revenue stream to further our mission. While JFS currently collects \$55 per visit from Medicaid for behavioral health services; as an FQHC, JFS will be able to bill over \$200 per visit. These fees cover both behavioral health and medical services rendered and generate revenue for non-billable services such as food pantry expenses, employment/education supports, financial literacy, and more. Overall, JFS estimates the medical clinic and our behavioral health services will be financially self-sustaining in year 3 of operations.

## What Will Be the Impact?

When we consider the number of lives we can impact each year –

**an estimated 35,000 in medical and behavioral services alone**

– the undertaking of an expanded space and becoming an FQHC will help us better provide an open door to all those in need. The greater Impact will be realized as this model - launched and proven In Dallas - **can be replicated at JFS agencies nationally**; strengthening all these organizations both financially and in services offered.



## Consider This:

- We know that an unhealthy individual is more likely to miss work and could eventually become unemployed...
- An unemployed individual is unable to provide for their basic needs; let alone have a healthy diet...
- An unemployed **and** unhealthy individual will likely have mental health issues and get stuck in the cycle of poverty.